WHY DECISIONPOINT?

The ultimate test of any contract award decision is the agency's ability to stand up to protest. With DecisionPoint, agencies can virtually eliminate this worry.

DecisionPoint is a powerful, collaborative source selection management solution, enabling government agencies to streamline operations and optimize evaluation efficiency. DecisionPoint significantly exceeds all source selection regulatory requirements.

Standardized evaluation templates and intuitive workflow routines ensure both consistent proposal evaluation and strict compliance to award evaluation criteria. A structured approach to process integrity and comprehensive audit trails ensure quality and control. Protests are not only less likely, they are less likely to succeed. In fact no protest has ever been sustained where DecisionPoint has been utilized to date.

- Used in over 950 procurements.
- More than 25 agencies depend on DecisionPoint to increase efficiency during the source selection process.
- $12 billion in advanced technology procurements have been awarded by agencies using DecisionPoint.
- DecisionPoint was selected by the Joint Strike Fighter (JSF) Program Office to support their $100 billion plus production competition. During the JSF’s six-month evaluation process, the DecisionPoint tool performed flawlessly.
- DecisionPoint has helped numerous military and civilian agencies achieve 30 to 60% savings in time and resources compared to the manual, paper-laden source selection processes of the past.
DecisionPoint is a secure, web-based collaboration tool which reduces the number of past performance protests and increases award schedule efficiency for government agency contract teams. Government entities of all sizes rely on the security, functionality and efficiency of DecisionPoint to support their source selection strategies and success.

Designed for federal agency program managers and contracting officers that supervise evaluation teams during the source selection process, DecisionPoint enables agency officials to assess evaluation team progress and quality, while reducing cycle time to meet award schedules.
DecisionPoint Key Benefits

- Eliminates protests
- Increases evaluation efficiency
- Maximizes online collaboration
- Increases award schedule compliance
- Focuses efforts on the quality and substance of the evaluation; not administration, process and logistics

DecisionPoint Features

[User-Friendly Interface] The DecisionPoint interface is intuitive and straightforward. Standardized input templates promote documentation quality and consistency while reducing the administrative burden on management. Minimal user training and orientation is required so team members feel comfortable and confident with the tool from the first day of the source selection.

[Rapid Online Consensus] DecisionPoint delivers an efficient consensus process to facilitate collaboration between acquisition team members. With built-in reporting, integrated messaging and bulletin board functionality, effective communication is fostered between managers and evaluators. Consensus findings are easily posted and interactively accessible to the entire team in real-time, displaying progress and status metrics.

[Online Library and Data Warehouse] An easy to access reference library of agency and offeror documents can be created. Coherent, comprehensive and secure records are permanently maintained. Document quality is upheld through logical workflow to help ensure consistent and complete evaluator ratings and narratives.

[Management Insight for Real-Time Process Control and Integrity] DecisionPoint enforces the evaluation team's source selection process. Managers are presented with a panoramic view of the entire process, enabling them to monitor the status of the overall process, drill down to a discrete element, or gauge progress at anytime. Evaluator strengths, weaknesses, ratings, and risks clearly link to RFP evaluation criteria.

[Fully Customizable] DecisionPoint is designed to ensure that modifications, including unique source selection language and process alterations, are fast, straightforward, and trouble-free.
When the GAO received one of the highest dollar protests in history, it looked like resolution could be lengthy, contentious and highly publicized. But when protesters reviewed the government’s report, the extraordinary quality and exhaustive nature of the documentation was obvious and overwhelming. The protest was quickly retracted. A clearly defined, high integrity process and comprehensive audit trail was created, managed, compiled and supported by AcqCenter source selection solutions.

In fact, of hundreds of awards issued by government source selection teams using DecisionPoint, only a small fraction have been subjected to GAO protests to date. Each case was withdrawn by the protesting offeror after reviewing the completeness and quality of the government’s evaluation documentation.

**[Fast, Flexible Implementation]** DecisionPoint can be plugged into most acquisition environments with minimal intervention and expense.

**[Scalability and Stability]** Large-scale or multiple-user source selection efforts are easy to conduct.

**[Responsive Customer Service and Support]** AcqCenter is committed to providing customers with the most responsive support available throughout the entire evaluation process. DecisionPoint is not just software – it is a full-service solution that ensures your evaluation team receives the support needed to be successful from implementation to final data archiving at the end of the selection process.
About AcqCenter

AcqCenter delivers solutions that enable government organizations to virtually eliminate protests and increase evaluation efficiency throughout the source selection process, and government contractors to focus their proposals on the source selection criteria and increase their contract win rate.

Through a combination of powerful, proven solutions and a highly experienced team of government contracting experts ready to assist you through every step of the process, AcqCenter provides a competitive advantage to customers focused on evaluating and winning government procurements.